

## ACADEMIC DEGREES

University of Michigan (Ph.D.)

University of California, Santa Cruz (B.A.)

## CURRENT OCCUPATION

Professor

## SELECTED PUBLICATIONS

Lehman, D. R., Ellard, J. H., & Wortman, C. B. (1986). Social support for the bereaved: Recipients' and providers' perspectives on what is helpful. Journal of Consulting and Clinical Psychology, 54, 438-446.

Lehman, D. R., Wortman, C. B., & Williams, A. F. (1987). Long-term effects of losing a spouse or child in a motor vehicle crash. Journal of Personality and Social Psychology, 52, 218-231.

Lehman, D. R., & Taylor, S. E. (1987). Date with an earthquake: Coping with a probable, unpredictable disaster. Personality and Social Psychology Bulletin, 13, 546-555.

Nisbett, R. E., Fong, G. T., Lehman, D. R., & Cheng, P. W. (1987). Teaching reasoning. Science, 238, 625-631.

Lehman, D. R., Lempert, R. O., & Nisbett, R. E. (1988). The effects of graduate training on reasoning: Formal discipline and thinking about everyday-life events. American Psychologist, 43, 431-442.

Lehman, D. R., Lang, E. L., Wortman, C. B., & Sorenson, S. (1989). Long-term effects of sudden bereavement: Marital and parent-child relationships and children's reactions. Journal of Family Psychology, 2, 344-367.

Lehman, D. R., & Nisbett, R. E. (1990). A longitudinal study of the effects of undergraduate training on reasoning. Developmental Psychology, 26, 952-960.

Lehman, D. R., & Hemphill, K. J. (1990). Recipients' perceptions of support attempts and attributions for support attempts that fail. Journal of Social and Personal Relationships, 7, 563-574.

Krosnick, J. A., Li, F., & Lehman, D. R. (1990). Conversational conventions, order of information acquisition, and the effect of base rates and individuating information on social judgments. Journal of Personality and Social Psychology, 59, 1140-1152.

Hemphill, K. J., & Lehman, D. R. (1991). Social comparisons and their affective consequences: The importance of comparison dimension and individual difference variables. Journal of Social and Clinical Psychology, 10, 372-394

Lehman, D. R., Krosnick, J. A., West, R. L., & Li, F. (1992). The focus of judgment effect: A question wording effect due to hypothesis confirmation bias. *Personality and Social Psychology Bulletin*, 18, 690-699.

Axelrod, L. S., & Lehman, D. R. (1993). Responding to environmental concerns: What factors guide individual action? *Journal of Environmental Psychology*, 13, 149-159.

Mandel, D. R., Axelrod, L. J., & Lehman, D. R. (1993). Integrative complexity in reasoning about the Persian Gulf War and the accountability-to-skeptical-audience hypothesis. *Journal of Social Issues*, 49, 201-215.

Lehman, D. R., Davis, C. G., DeLongis, A., Wortman, C. B., Bluck, S., Mandel, D. R., & Ellard, J. H. (1993). Positive and negative life changes following bereavement and their relations to adjustment. *Journal of Social and Clinical Psychology*, 12, 90-112.

Lehman, D. R. (1993). Continuing the tradition of research on war: The Persian Gulf War. *Journal of Social Issues*, 49, 1-14.

Mandel, D. R., Lehman, D. R., & Yuille, J. C. (1994). Should this child be removed from home? Hypothesis generation and information seeking as predictors of case decisions. *Child Abuse & Neglect*, 18, 1051-1062.

Davis, C. G., Lehman, D. R., Wortman, C. B., Silver, R. C., & Thompson, S. C. (1995). The undoing of traumatic life events. *Personality and Social Psychology Bulletin*, 21, 109-124.

Heine, S. J., & Lehman, D. R. (1995). Cultural variation in unrealistic optimism: Does the West feel more invulnerable than the East? *Journal of Personality and Social Psychology*, 68, 595-607.

Mandel, D. R., Lehman, D. R., & Yuille, J. C. (1995). Reasoning about the removal of a child from home: A comparison of police officers and social workers. *Journal of Applied Social Psychology*, 25, 906-921.

Campbell, J. D., Trapnell, P. D., Heine, S. J., Katz, I. M., Lavallee, L. F., & Lehman, D. R. (1996). Self-concept clarity: Measurement, personality correlates, and cultural boundaries. *Journal of Personality and Social Psychology*, 70, 141-156.

Davis, C. G., Lehman, D. R., Silver, R. C., Wortman, C. B., & Ellard, J. H. (1996). Self-blame following a traumatic event: The role of perceived avoidability. *Personality and Social Psychology Bulletin*, 22, 557-567.

Mandel, D. R., & Lehman, D. R. (1996). Counterfactual thinking and ascriptions of cause and preventability. *Journal of Personality and Social Psychology*, 71, 450-463.

Heine, S. J., & Lehman, D. R. (1997). The cultural construction of self-enhancement: An examination of group-serving biases. *Journal of Personality and Social Psychology*, 72, 1268-1283.

Heine, S. J., & Lehman, D. R. (1997). Culture, dissonance, and self-affirmation. Personality and Social Psychology Bulletin, 23, 389-400.

Mandel, D. R., & Lehman, D. R. (1998). Integration of contingency information in judgments of cause, covariation, and probability. Journal of Experimental Psychology: General, 127, 269-285.

Heine, S. J., & Lehman, D. R. (1999). Culture, self-discrepancies, and self-satisfaction. Personality and Social Psychology Bulletin, 25, 915-925.

Porter, S., Yuille, J. C., & Lehman, D. R. (1999). The nature of real, implanted, and fabricated memories for emotional childhood events: Implications for the recovered memory debate. Law and Human Behavior, 23, 517-538.

Heine, S. J., Lehman, D. R., Markus, H. R., & Kitayama, S. (1999). Is there a universal need for positive self-regard? Psychological Review, 106, 766-794.

Heine, S. J., Takata, T., & Lehman, D. R. (2000). Beyond self-presentation: Evidence for self-criticism among Japanese. Personality and Social Psychology Bulletin, 26, 71-78.

Davis, C. G., Wortman, C. B., Lehman, D. R., & Silver, R. C. (2000). Searching for meaning in loss: Are clinical assumptions correct? Death Studies, 24, 497-540.

Endo, Y., Heine, S. J., & Lehman, D. R. (2000). Culture and positive illusions in close relationships: How my relationships are better than yours. Personality and Social Psychology Bulletin, 26, 1571-1586.

Porter, S., Birt, A. R., Yuille, J. C., & Lehman, D. R. (2000). Negotiating false memories. Psychological Science, 11, 513-516.

Pinel, J. P. J., Assanand, S., & Lehman, D. R. (2000). Hunger, eating, and ill health. American Psychologist, 55, 1105-1116.

Heine, S. J., Kitayama, S., & Lehman, D. R. (2001). Cultural differences in self-evaluation: Japanese readily accept negative self-relevant information. Journal of Cross-Cultural Psychology, 32, 434-443.

Heine, S. J., Kitayama, S., Lehman, D. R., Takata, T., Ide, E., Leung, C., & Matsumoto, H. (2001). Divergent consequences of success and failure in Japan and North America: An investigation of self-improving motivations and malleable selves. Journal of Personality and Social Psychology, 81, 599-615.

Tweed, R. G., & Lehman, D. R. (2002). Learning considered within a cultural context: Confucian and Socratic approaches. American Psychologist, 57, 89-99.

Pinel, J. P. J., Lehman, D. R., & Assanand, S. (2002). Eating for optimal health: How much should we eat? American Psychologist, 57, 372-373.

Heine, S. J., Lehman, D. R., Peng, K., & Greenholtz, J. (2002). What's wrong with cross-cultural comparisons of subjective Likert scales?: The reference group problem. *Journal of Personality and Social Psychology*, 82, 902-918.

Bonanno, G., Wortman, C. B., Lehman, D. R., Tweed, R. G., Haring, M., Sonnega, J., Carr, D., & Nesse, R. (2002). Resilience to loss and chronic grief: A prospective study from pre-loss to 18 months post-loss. *Journal of Personality and Social Psychology*, 83, 1150-1164..

Schwartz, B., Ward, A., Monterosso, J., Lyubomirsky, S., White, K., & Lehman, D. R. (2002). Maximizing versus satisficing: Happiness is a matter of choice. *Journal of Personality and Social Psychology*, 83, 1178-1197.

Lehman, D. R., Chiu, C-Y., & Schaller, M. (2004). Psychology and culture. *Annual Review of Psychology*, 54, 689-714.

Tweed, R., White, K., Lehman, D. R. (2004). Culture, stress, and coping: Internally- and externally-targeted control strategies of European Canadians, Asian Canadians, and Japanese. *Journal of Cross-Cultural Psychology*, 35, 652-668.

White, K., & Lehman, D. R. (2005). Looking on the bright side: Downward counterfactual thinking in response to negative life events. *Personality and Social Psychology Bulletin*, 31, 1413-1424.

White, K.,& Lehman, D. R. (2005). Culture and social comparison seeking: The role of self-motives. *Personality and Social Psychology Bulletin*, 31, 232-242.

White, K., Lehman, D. R., Hemphill, K. J., Mandel, D. R., Lehman, A. M. (2006). Attributions, perceptions of control, and psychological adjustment among those with Chronic Fatigue Syndrome. *Journal of Applied Social Psychology*, 36, 75-99.

White, K., Lehman, D. R., & Cohen, D. (2006). Culture, self-construal, and affective reactions to successful and unsuccessful others. *Journal of Experimental Social Psychology*, 42, 582-592.

Dar-Nimrod, I., Hansen, I. G., Proulx, T., Lehman, D. R., Chapman, B. P., & Duberstein, P. R. (2012). Coolness: An empirical investigation. *Journal of Individual Differences*, 33, 175-185.

Tweed, R., Biswas-Diener, R., & Lehman, D. R. (2012). Self-perceived strengths among people who are homeless. *Journal of Positive Psychology*, 6, 481-492.